

ISTITUTO: Istituto Amministrazione Finanza e Marketing

CLASSE: //

MATERIA: Inglese

UDA N. 1	Contenuti Cognitivi
	Complaints and replies
	Reminders and replies
COMPLAINTS AND REPLIES REMINDERS AND REPLIES TRANSPORT	Transport Transport modes Forwarding agents Insurance Packing Transport documents The International Road Consignment Note The Air Waybill The Bill of Lading International Road Consignment note
BANKING	Air Waybill Bill of Lading
	Banking services to business Accessible banking Methods of payment Statement of Account Web page: Banking for business Bank transfer Draft Letter of Credit

UDA N. 2	Contenuti Cognitivi
	The Stock Exchange Who operates on the Stock Exchange ? The London Stock Exchange The New York Stock Exchange
FINANCE	Marketing Market research
MARKETING AND ADVERTISING	The marketing mix Online marketing Advertising The power of advertising Trade fairs
GREEN ECONOMY	A Marketing questionnaire A trade fair web site
	What is Fair Trade ? Microfinance Ethical banking A guide to ethical banking Ethical investment Web page : Grameen Foundation

UDA N. 3	Contenuti Cognitivi
GLOBALISATION	What is globalisation ? Advantages and disadvantages of globalisation Economic globalisation Outsourcing and offshoring
GOVERNMENT AND POLITICS	The UK government The US government Political parties (UK / USA) The organization of the EU